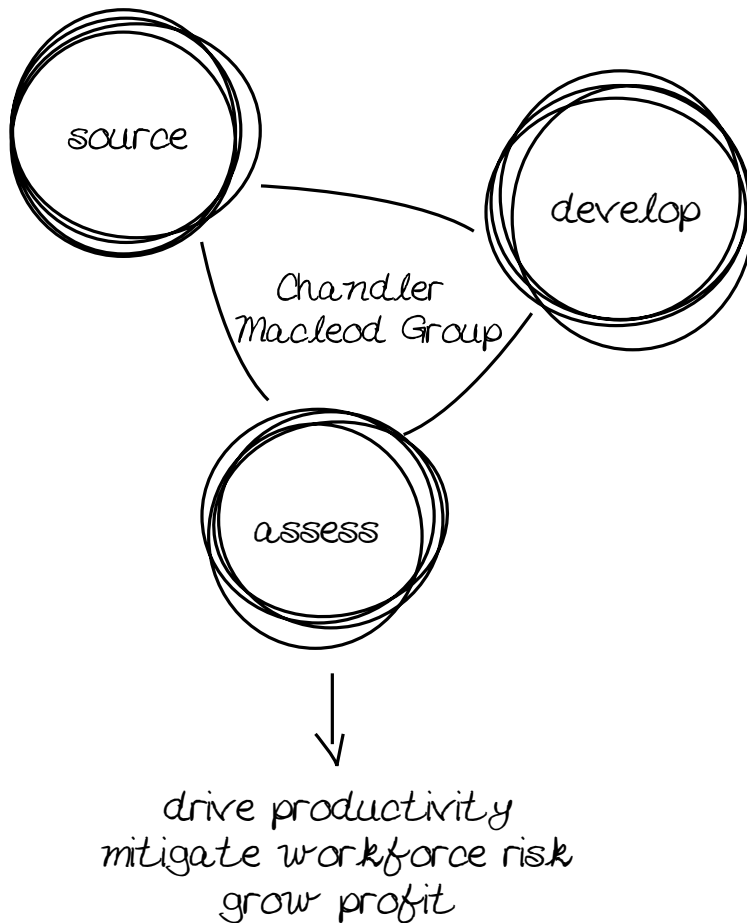




People Solutions Model



Maximising Business Outcomes through People

We partner with our clients to:

- Source the right talent
- Assess their organisations and their people; and
- Develop and manage their workforce

These services help our clients drive productivity, mitigate workforce risk and grow profit.

Chandler Macleod Group (CMG) is one of Australia's largest human resource outsourcing organisations.

CMG has 50 years of experience in talent sourcing and assessment services. These speciality recruitment services are complemented by our comprehensive people and organisation development expertise incorporating human resource, learning and development, leadership, culture and organisation design consulting.

CMG's core divisions outlined below help our client organisations deliver on their human capital strategy and ultimately increase their performance.

Each division has a set of core offerings and specialist services that can be customised to meet our client's needs.

Workforce Services:

CMG's Managed Workforce service seeks to evolve the manner in which complex workforces are sourced and managed, bringing about enhanced cost efficiency and productivity, and mitigating many of the risks inherent in traditional labour models.

Our Workforce businesses provide a national sourcing capability across trade, health and medical, aviation and defence.

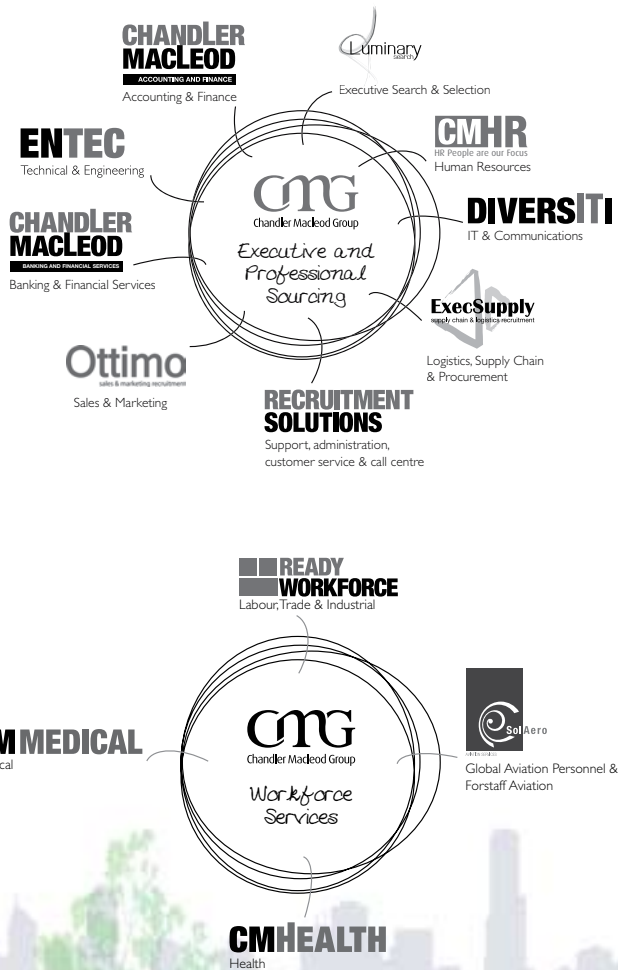
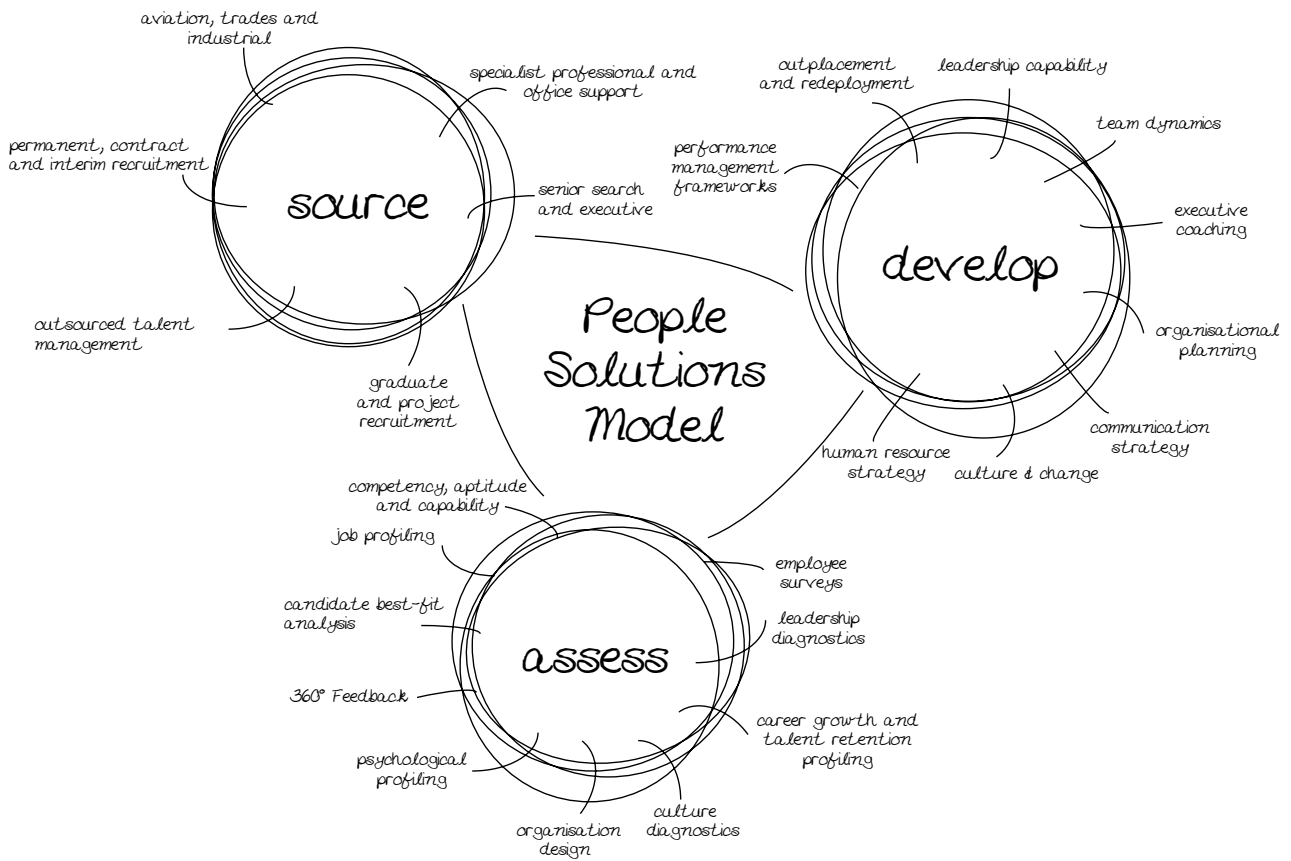
Executive and Professional Sourcing:

The CMG leading approach to sourcing quality candidates is achieved through our specialist candidate businesses which have been developed to speak directly to specific candidate expertise, professions and markets.

Our Specialist and Executive Sourcing businesses provide a specialist national search and sourcing capability, across a number of professional industries.

Consulting:

CMG's enterprise offering incorporates a highly experienced and comprehensive consulting practice. Our solutions include management and organisational development, organisational design and structure, culture and leadership strategy alignment, executive coaching, learning and development, and organisational diagnostics.



Sourcing Capability

'From the Boardroom to Industrial to Administration'

The flexibility of our *People Solutions Model* allows our clients to take advantage of either the full suite of sourcing solutions or singular specialist sourcing services.

Our talent sourcing capability works across Executive, Professional and Workforce including professional, office, industrial and trades roles.

Best-Fit® Sourcing Methodology

A significant differentiator of CMG's sourcing capability is our underpinning *Best-Fit®* Methodology. *Best-Fit* incorporates short-listed candidates who have undertaken our proprietary psychometric capability and competency assessments. These assessment practices ensure that candidates are the best-fit in terms of capability, competency and the culture of our client organisations.

Our *Best-Fit®* Methodology minimises the risks associated with the gap that can develop between achievement and expected performance of a new employee over time.

Through applying our unique *Best-Fit®* Methodology to our sourcing process, we are able to determine exactly what skill set is needed for success in the role now and in the future. This rigorous approach ensures final candidates possess the required capabilities and competencies to undertake the full criteria of the role and add value to our clients' business.

One of the benefits of our services offering is that we can provide flexibility in integrating our proven solutions into your business.

Contact Details: Tony Georginis
National Client Manager
Government Sector
T: 02 9936 0600 M: 0438 108 542
E: tony.georginis@chandlermacleod.com